



V2B and Benefits Information Briefing

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Lieutenant Colonel, Retired, United States Army

9 April 2015

Information Briefing

Session Description

- Veteran Update
- Procurement Technical Assistance Program
- What you need to do business with the Government
- Overview of Veterans Programs for doing business with the government.

Information Briefing

HOT TOPIC

- Governor Abbott Delivers State of The State Address – 17 Feb 2015
- The following are excerpt from the Governor’s Speech on Veterans:
 - That’s why my budget exempts new businesses – formed by veterans – from having to pay state registration fees to open their businesses.
 - My budget also exempts new businesses formed by veterans from paying state franchise taxes for the first 5 years, and I’m calling for legislation to waive licensing exams and fees for veterans with the required education, training and practical experience gained in the military. If the training you received as an electrician, a technician or some other job meets the standard of the United States military, it should be good enough for the State of Texas.
 - We must also do more for our veterans who return broken from battle. Not all wounds are seen. My budget includes funding to provide mental health screenings to veterans and service members to help them deal with some of their deepest wounds.

Information Briefing

Veteran Impact

<http://www.va.gov/vetdata/Expenditures.asp>

- Geographic Distribution of VA Expenditures (GDX)
 - Prepared each fiscal year by the Department of Veterans Affairs (VA) Office of Policy, Planning and Preparedness
 - Presents the estimated dollar expenditures for major VA Programs by county and Congressional Districts within each state.
 - Expenditure data is grouped by the following categories:

FY13 Summary of Expenditures by State								
Expenditures in \$000s								
State/County/ Congressional District	Veteran Population*	Total Expenditure	Compensation & Pension	Construction	Education & Vocational Rehabilitation/ Employment	Insurance & Indemnities	Medical Care	Unique Patients**
United States	21,882,153	\$ 142,822,345	\$ 63,574,737	\$ 1,330,053	\$ 11,949,205	\$ 1,699,587	\$ 55,993,792	5,690,384
Texas	1,667,740	\$ 12,943,393	\$ 6,091,910	\$ 30,026	\$ 1,118,114	\$ 110,750	\$ 3,986,903	434,255
Cong District 1	53,293	\$ 290,690	\$ 168,866	\$ -	\$ 15,191	\$ 2,300	\$ 104,333	14,096
ANGELINA	6,160	\$ 42,046	\$ 24,600	\$ -	\$ 1,531	\$ 247	\$ 15,668	2,151
NACOGDOCHES	4,026	\$ 23,504	\$ 14,157	\$ -	\$ 1,950	\$ 197	\$ 7,200	1,036
SMITH	16,355	\$ 81,245	\$ 50,323	\$ -	\$ 5,354	\$ 652	\$ 24,916	3,770

Information Briefing

Veterans Still Serving

- Veterans Pride Initiative – Wear your decorations on patriotic holidays!
 - www1.va.gov/opa/pressrel/docs/July4-Vet-Pride.doc
- Veterans Still Saluting – Veterans salute during the hoisting, lowering, or passing of the United States Flag.
 - National Defense Authorization Act of 2008
 - <http://www.gpo.gov/fdsys/pkg/PLAW-110publ181/html/PLAW-110publ181.htm>
- Amended Veterans Still Saluting – Veterans salute during the playing of the National Anthem.
 - National Defense Authorization Act of 2008
 - <http://www.gpo.gov/fdsys/pkg/PLAW-110publ417/html/PLAW-110publ417.htm>

Information Briefing

Veterans Recognition

- Cold War Certificate – served from 2 Sep 1945 – 26 Dec 1991
 - <https://www.hrc.army.mil/site/active/tagd/coldwar/default.htm>
- The Registry of the American Soldier – recognize those who served in the Army.
 - <http://www.usarmyregistry.org/home.aspx>
- VA Headstones and Markers
 - <http://www.cem.va.gov/hmm/>
- Korean Government Awards for Korean War Veterans
 - <http://www.kwva.org/>
 - Korean Ambassador for Peace Medal, 50th Anniversary Certificate, 60th Anniversary Certificate, and 1954 – present Korea Defense Service Medal
- The Legion d’Honneur for U.S. Veterans
 - <http://www.consulfrance-boston.org/spip.php?article2148>
 - Must be submitted while Veteran is alive, but award can occur after death.

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Veteran Recognition



CERTIFICATE OF RECOGNITION

JOHN Q. DOE

In recognition of your service during the period of the Cold War (2 September 1945 - 26 December 1991) in promoting peace and stability for this Nation, the people of this Nation are forever grateful.

Advertisement for A Letter of Appreciation from the President of the Republic of Korea to Korean War Veterans

Thank You
United States of America



On the occasion of the 60th Anniversary of the Korean War, the Republic of Korea 60th Anniversary of the Korean War Commemoration Committee has various plans to thank, honor and remember Korean War Veterans and their achievements.

One of the meaningful projects is to send letters of appreciation from the President of the Republic of Korea to as many living Korean War Veterans as possible to express tribute to the foundations of peace and freedom that we enjoy today.

We strongly recommend that a Korean War Veteran who application form for an appreciation letter from the Repu

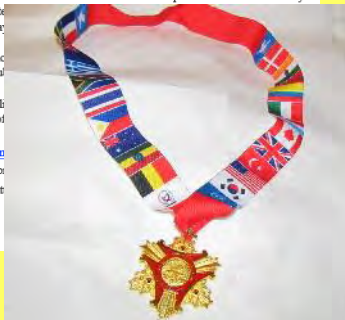
A Korean War Veteran not able to submit an online appli the US Branch of Republic of Korea 60th Anniversary of

By Internet: click [here](#) to apply online or visit at <http://en>

By Mail: click [here](#) to download and print the Application

US Branch ROK 60th AKW Commemoration Commit
2450 Massachusetts Avenue N.W.
Washington, D.C. 20008, USA

Direct Questions to: sweetewe@korea.kr



Robert G. Murrain
SECRETARY OF DEFENSE



U.S. ARMY

The Registry of the American Soldier





Vicheal G. Rollins

BRANCH OF SERVICE
U.S. Army Reserve

RANK
First Lieutenant (1LT)

HOMETOWN
Longview, TX

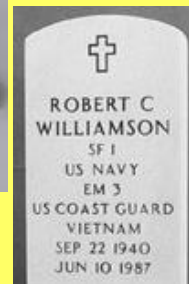
HONORED BY
LTC James R. Rollins, Son



Service Activity

GRADUATED IN 1950 FROM TEXAS A&M COLLEGE AND WAS COMMISSIONED IN THE USAR AS A 2LT IN THE FIELD ARTILLERY. ON 1 FEB 1951 HE WAS CALLED TO ACTIVE DUTY WITH THE 593D FA BN, CAMP POLK, LA, WHICH WAS LATER DEPLOYED TO GERMANY, WHERE HE SERVED UNTIL HIS RELEASE FROM ACTIVE DUTY ON 27 NOV 1952. HE CONTINUED IN THE USAR UNTIL HIS DISCHARGE ON 15 OCT 1954.

STORIES of SERVICE and SACRIFICE



Information Briefing



VA Form Requirement Changes

38 CFR Parts 3, 19. and 20 Federal Register

Vol. 79, No. 186 / Thursday, September 25, 2014 / Rules and Regulations

- Effective 24 March 2015 Veterans can no longer begin filing a disability claim with the Department of Veterans Affairs by writing an informal statement on any piece of paper. Veterans can only use a specific standardized claim or appeal forms found online.
- VA Form 21-0966 – Intent to File a Claim for Compensation and/ or Pension, Survivors Pension, or Other Benefits.
- VA Form 21-526EZ, Application for Disability Compensation and Related Compensation Benefits.
- VA Form 21-527EZ, Application for Pension.
- VA Form 21-534EZ, Application for Dependency and Indemnity Compensation (DIC), survivors' pension and accrued benefits.
- VA Form 21-0958, Notice of Disagreement.

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Recent Updates

- **Burn Pit Registry**
 - <http://www.publichealth.va.gov/exposures/burnpits/action-plan.asp>
- **Purple Heart – Traumatic Brain Injury**
 - <https://www.hrc.army.mil/tagd/purple%20heart>
- **230+ Stores & Services Offering Military Discounts**
 - <http://militarybenefits.info/military-discounts/>
 - <http://www.bradsdeals.com/blog/military-discounts>
- **TEXAS – Putting VETERAN on your driver’s license**
 - <http://www.txdps.state.tx.us/DriverLicense/vetServices.htm>
- **TAPS Designated National Song of Remembrance**
 - 2013 Defense Authorization Act: Sec. 596. Sense of Congress that the bugle call commonly known as Taps should be designated as the National Song of Military Remembrance.
 - <http://www.gpo.gov/fdsys/pkg/BILLS-112hr4310enr/pdf/BILLS-112hr4310enr.pdf>
- **Salute during the Pledge of Allegiance**
 - This is not been included in the Defense Authorization Act, but has been tried. You can do either way without going to jail.

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Compensation

<http://www.benefits.va.gov/COMPENSATION/rates-index.asp>

Disability	Monthly Rate	Dependency and Indemnity Compensation	
10 Percent	\$133.17	Basic Rate	\$1,254.19
20 Percent	263.23	Additional:	
30 Percent	407 - 569	Each Child	\$310
40 Percent	587 - 803	Aid and Attendance	\$310
50 Percent	836 - 1,106	Housebound	\$145
60 Percent	1,059 - 1,383		
70 Percent	1,334 - 1,712		
80 Percent	1,551 - 1,983		
90 Percent	1,743 - 2,229		
100 Percent	2,906 - 3,447		

• Additional child from \$78 to \$260

• Add \$266 if 100% disabled for 8 years prior to death

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Veteran Records

www.archives.gov/veterans/military-service-records/



The screenshot shows the National Archives website for Veterans' Service Records. The main heading is "Veterans' Service Records" with a breadcrumb trail: Home > Veterans' Service Records > Military Service Records. The primary content area is titled "Start Your Military Service Record Request (DD Form 214 & SF-180)". It explains that military personnel records are used for proving service and that next-of-kin can obtain free copies of DD Form 214 and other records. A red circle highlights the "Launch the eVetRecs System to start your request Online" button. To the right, there is a "Table of Contents" with a list of topics including online requests, required information, emergency requests, and response time. Below the main heading, there is a section for "Online Requests Using eVetRecs" which lists criteria for users: military veterans or next-of-kin of a deceased veteran.

Request Service Records

Start Your Service Record Request

eVetRecs Help

Other Methods to Obtain Service Records

Special Notice Regarding Requests

Military Service Records

About Service Records

Correcting Service Records

Medical and Health Records

Locations of Service Records

Older (pre-WWI) Service Records

What Records are Not Available?

Privacy and Security of Veterans Records

Blogs | Bookmark/Share | Contact Us

Search Archives.gov

Research Our Records | **Veterans Service Records** | Teachers' Resources | Our Locations | Shop Online

Home > Veterans' Service Records > Military Service Records

Start Your Military Service Record Request (DD Form 214 & SF-180)

Military personnel records can be used for proving military service, or as a valuable tool in genealogical research. Most veterans and their next-of-kin can obtain **free** copies of their DD Form 214 (Report of Separation) and other military and medical records several ways.

Use the following to request veterans' service records from WWI - Present. (Looking for Pre-WWI Service Records?)

Launch the eVetRecs System to start your request Online.

Download form SF-180 to Mail or Fax your request.

New "Inside the Vaults" Video Highlights Veterans' Records Requests

Table of Contents

- Online Requests Using eVetRecs
- Required Information
- Recommended Information
- Emergency Requests and Deadlines
- Where to Send my request
- Cost (free for most veterans)
- Response Time
- Checking the Status of your Request

Online Requests Using eVetRecs

Our online eVetRecs system creates a customized order form to request information from your, or your relative's, military personnel records. You may use this system if you are:

- A **military veteran**, or
- Next of kin of a **deceased**, former member of the military. The **next of kin** can be any of the following:

Information Briefing

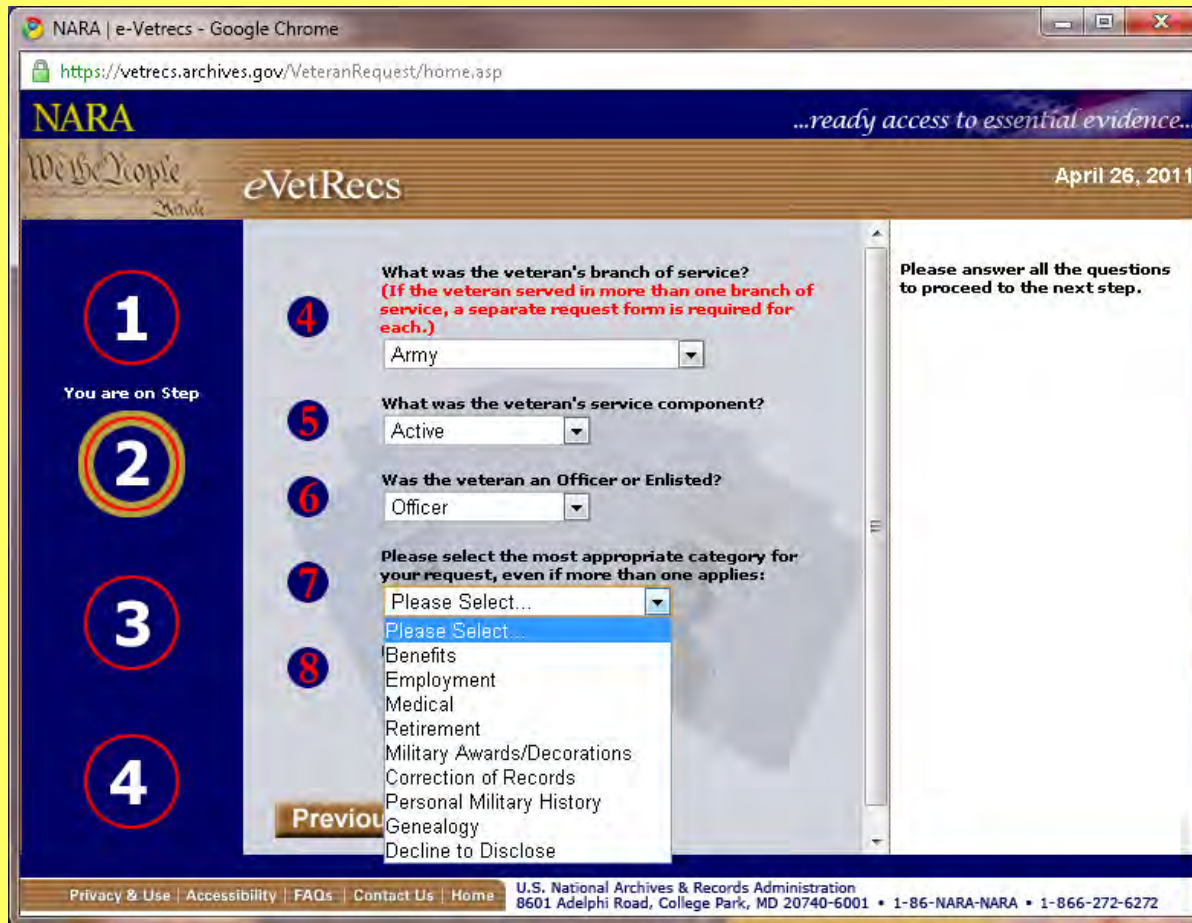
National Personnel Records Center Fire

<http://www.archives.gov/st-louis/military-personnel/fire-1973.html>

- Why Request Records from eVetRecs
 - See what they system has
 - Get set of medals free
- Impact
 - 1973 Fire
 - Army (80% Loss) – 1 Nov 1912 – 1 Jan 1950
 - Air Force (75% Loss) – 25 Sep 1947 – 1 Jan 1964
 - Awards made after Separation

Information Briefing

eVetRecs



NARA | e-Vetrecs - Google Chrome
 https://vetrecs.archives.gov/VeteranRequest/home.asp
 NARA ...ready access to essential evidence...
 We the People eVetRecs April 26, 2011

1 You are on Step

2

3

4

4 What was the veteran's branch of service?
 (If the veteran served in more than one branch of service, a separate request form is required for each.)
 Army

5 What was the veteran's service component?
 Active

6 Was the veteran an Officer or Enlisted?
 Officer

7 Please select the most appropriate category for your request, even if more than one applies:
 Please Select...
 Benefits
 Employment
 Medical
 Retirement
 Military Awards/Decorations
 Correction of Records
 Personal Military History
 Genealogy
 Decline to Disclose

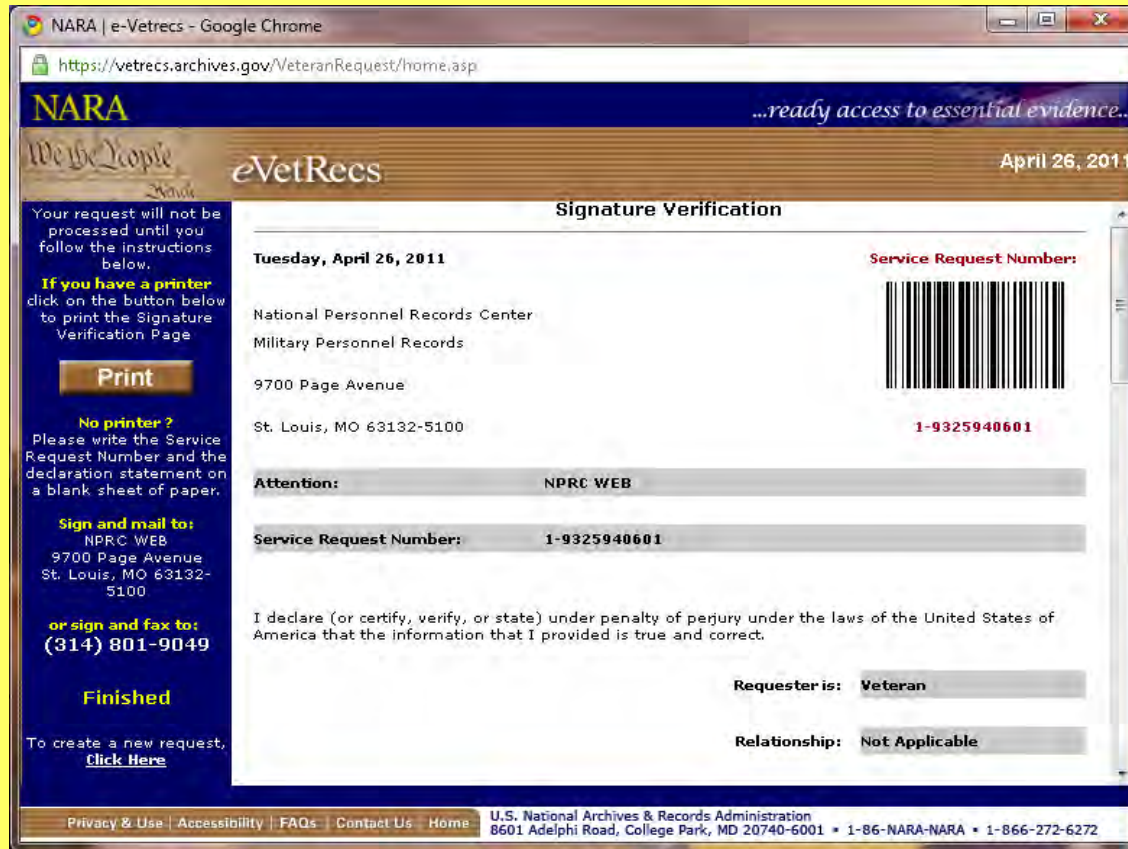
8 Please answer all the questions to proceed to the next step.

Previous

Privacy & Use | Accessibility | FAQs | Contact Us | Home U.S. National Archives & Records Administration
 8601 Adelphi Road, College Park, MD 20740-6001 • 1-86-NARA-NARA • 1-866-272-6272

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eVetRecs



NARA | e-Vetrecs - Google Chrome
 https://vetrecs.archives.gov/VeteranRequest/home.asp
 NARA ...ready access to essential evidence...
 We the People eVetRecs April 26, 2011

Signature Verification

Tuesday, April 26, 2011 **Service Request Number:**

National Personnel Records Center
 Military Personnel Records
 9700 Page Avenue
 St. Louis, MO 63132-5100 **1-9325940601**

Attention: NPRC WEB

Service Request Number: 1-9325940601

I declare (or certify, verify, or state) under penalty of perjury under the laws of the United States of America that the information that I provided is true and correct.

Requester is: Veteran
Relationship: Not Applicable

Print

No printer ?
 Please write the Service Request Number and the declaration statement on a blank sheet of paper.

Sign and mail to:
 NPRC WEB
 9700 Page Avenue
 St. Louis, MO 63132-5100

or sign and fax to:
 (314) 801-9049

Finished

To create a new request, [click here](#)

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Procurement Technical Assistance Program

Information Briefing

Updated: 9 April 2015

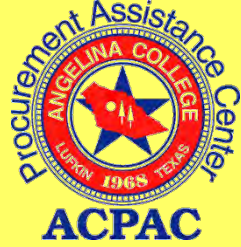
Slide 15

PTAP Info

<http://www.dla.mil/smallbusiness/pages/ptap.aspx>

- DoD Procurement Technical Assistance Cooperative Agreement Program established by Congress in 1985.
- Purpose is to generate employment and improve the general economy by assisting business in obtaining and performing under federal, state, and local government contracts.
- The Defense Logistics Agency administers the DoD PTAP.
- Program is funded through a cost-sharing Cooperative Agreement with the Department of Defense to establish Procurement Technical Assistance Centers (PTACs).

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PTAC Info

http://www.aptac-us.org/new/Govt_Contracting/find.php

- 98 PTACs (over 300 local offices)
 - Located in District of Columbia, Puerto Rico, and Guam.
 - Six programs are Native American PTACs
- Texas – nine regional programs

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PTAC's Assist By

- Determining Suitability for Contracting
- Securing Necessary Registrations
- SDB, 8(a), HUBzone, and other certifications
- Researching Procurement Histories
- Identifying Bid Opportunities
- Proposal Preparation
- Contract Performance Issues such as negotiating with the agency, developing a cost-accounting system, bonding and interim financing, and developing environmental, quality control and accident prevention plans
- Preparing for Audit

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PTAC's Contact Info

- Defense Logistics Agency Office of Small Business Programs
 - <http://www.dla.mil/db/ptap.asp>
- Association of Procurement Technical Assistance Centers
 - <http://www.aptac-us.org/>
- Angelina College Procurement Assistance Center
 - <http://www.acpactx.org/>

Information Briefing



Government Contracting

-- Federal --

Information Briefing

Updated: 9 April 2015

Slide 20

The Customer

The Government:

- Is the World's largest buyer
- Buys everything
- Spends billions



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The Government Objective

The goal is...

A **quality** product or service

Delivered **on time**

At a **competitive cost.**



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Registration Preparation

- Identify your NAICS code
 - North American Industrial Classification System
 - <http://www.census.gov/epcd/www/naics.html>
- Know your size
 - Annual Sales (average last 3 years)
 - Number of employees
 - <http://www.sba.gov/content/small-business-size-standards>

Registrations

- Data Universal Numbering System (DUNS) provided by Dun and Bradstreet (D&B) - <http://fedgov.dnb.com/webform/>
- System For Award Management (SAM) - <http://www.sam.gov/>
- Dynamic Small Business Search (DSBS) – http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm



Do I have to get certified to do federal government contracting?

- No, unless you want to participate in programs that have specific set-asides
- Self-certify
 - Small Business
 - Woman Owned Small Business
 - **Small Disadvantaged Business
 - **Veteran Owned Small Business
 - **Service Connected Disabled Veteran Owned Small Business

Federal Certification Programs

- **8(a) Business Development Program**
 - <http://www.sba.gov/aboutsba/sbaprograms/8abd/index.html>
 - Socially and economically disadvantaged small business
 - Owned and controlled at least 51% by U.S. citizens
 - \$250,000 personal adjusted net worth (excludes equity in personal residence or business)
 - 2 years in business
 - Lasts 9 years – unless Native American
- **Historically Underutilized Business Zone (HUBZone)**
 - <http://www.sba.gov/category/navigation-structure/contracting/contracting-support-small-businesses/small-business-cert-0>
 - Small business and located within a HUBZone
 - At least 35% of its employees must reside in a HUBZone

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Federal Certification Programs

- **VA Certification for SDVOSB and VOSB**
 - <http://www.vetbiz.gov/>
 - Veterans Small Business Verification Act, part of the Veterans Benefits Act, Section 104, expands VA's requirement to verify business status as owned and operated by Veterans, service-disabled Veterans or eligible surviving spouses. This law is intended to protect our Veterans, their families and survivors who have Veteran-owned small businesses (VOSB).
 - Verification requirements only apply to companies wanting to do business with the VA.
 - Does not impact self certification for all other agencies.

Certifications

- Don't confuse certification with registration
- Ask what “certification” your customer accepts:
 - City of Houston
 - State of Texas
 - Houston Minority Business Council
 - Women's Business Enterprise Alliance
 - Large Business

Federal Contractor Certification

<http://www.aptac-us.org/vosb-contractor-training/>

The Federal Contractor Certification is a training program for Veteran business owners intended to help these owners understand Federal contracting, respond competently to solicitations and perform successfully once they have won the contract. This is a joint project of the VA Office of Small and Disadvantaged Business Utilization (OSDBU) and the Association of Procurement Technical Assistance Centers (APTAC) with the assistance of the Defense Acquisition University (DAU). Most course modules are offered through DAU at no cost to the Veteran or VA.



Level 1



Level 2



Level 3



Level 4

Information Briefing

Rules To Follow

- When you make a commitment or promise, make absolutely certain both parties understand what was promised, and then you must perform exactly as you promised.
- Visit the government personnel often and maintain communication when there is no problem and you want nothing from them.

Rules To Follow - Continued

- Be absolutely honest in every contact with your customer & every government “team” member. Never give any of them a reason to doubt your personal integrity. Violate this rule and you may have to change your product line & customer.
- It is a given that you must perform the contract as you promised, but if you stumble, compliance with this guidance will probably result in a helping government hand in lieu of a boot.

Rules To Follow - Continued

- Never, ever surprise your customer. When you think you have a contract problem, tell the government as soon as possible.
 - Everyone you deal with has bosses who hate being surprised.
 - Prompt communication of bad news is more important than prompt delivery of good news.

SELLING TO THE GOVERNMENT



- Step up to the Challenge
- Be Patient
- Be Persistent
- Be Competitive
- Be the Best at What You Do

Information Briefing



Veterans in Business

-- Federal --

Information Briefing

Updated: 9 April 2015

Slide 34

Socioeconomic Programs

(Government-Wide Procurement Preference Goaling Program)

- Small Business (SB) - 23%
- Disadvantage Businesses
 - Woman Owned (WOSB) – 5%
 - Small Disadvantaged Business (SDB) - 5%
 - Service Disabled Veteran (SDVOSB) – 3%
 - Historically Underutilized Business Zone (HUBZone) – 3%
- 8(a) Program – 5% (Part of SDB Goal)
 - Minority, American Indian, and Woman Owned

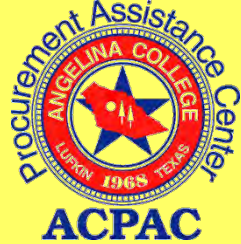
SBA Goaling Program

- <https://www.sba.gov/content/statutory-guidelines-0>
- <http://www.sba.gov/category/about-sba-navigation-structure/sba-programs/contracting/goaling-program>

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Socioeconomic Programs

(Government-Wide Procurement Preference Goaling Program)



Government-Wide Performance FY2013 Small Business Procurement Scorecard

A
100.60%

FPDS-NG Prime Contracting Data as of Feb. 19, 2014

eSRS Subcontracting Data as of Mar. 14, 2014

Prime Contracting Achievement:			81.44%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	22.25%	23.00%	23.39% (\$83.1 B)
Women Owned Small Business	4.00%	5.00%	4.32% (\$15.4 B)
Small Disadvantaged Business	8.00%	5.00%	8.61% (\$30.6 B)
Service Disabled Veteran Owned Small Business	3.03%	3.00%	3.38% (\$12.0 B)
HUBZone	2.01%	3.00%	1.76% (\$6.2 B)

Subcontracting Achievement:			9.29%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	33.60%	36.00%	34.00%
Women Owned Small Business	5.60%	5.00%	6.60%
Small Disadvantaged Business	5.10%	5.00%	6.70%
Service Disabled Veteran Owned Small Business	1.80%	3.00%	1.70%
HUBZone	1.30%	3.00%	1.20%

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Definition of a Veteran Owned Small Business

- Service-disabled veteran-owned small business concern
 - Not less than 51 percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more service-disabled veterans; and
 - The management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a service-disabled veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.
 - Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).
- Veteran-owned small business concern
 - Not less than 51 percent of which is owned by one or more veterans (as defined in 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and
 - The management and daily business operations of which are controlled by one or more veterans.
- Federal Acquisition Regulation (FAR), Part 2 Definitions of Words and Terms, Subpart 2.1 – Definitions, 2.101 Definitions <https://www.acquisition.gov/far/>

Legislation for Service Disabled Veteran Owned Small Business



- P.L. 106-50, Veterans Entrepreneurship & Small Business Development Act of 1999
 - Mandates a government wide procurement goal for federal agencies to provide Service-Disabled Veteran-Owned Small Businesses (SDVOSBs) 3% of the total value of all prime contracts and 3 percent subcontract awards for each fiscal year.
- P.L. 108-183, Veterans Benefits Act of 2003
 - Established a set aside for SDVOSBs.
- Executive Order 13360, the Service-Disabled Veterans Executive Order (October 20, 2004)
 - Directs agencies to more effectively implement the Veterans Entrepreneurship and Small Business Development Act.
 - Directs GSA to establish a government wide acquisition contract reserved for participation by service-disabled veteran businesses.
 - Directs GSA to conduct outreach assistance to inform service-disabled veteran businesses about Multiple Award Schedules.

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Legislation for Service Disabled Veteran Owned Small Business



- P.L. 109-461, Veterans Benefits, Healthcare & Information Technology Act of 2006
 - Department of Veterans Affairs goals for participation by small businesses owned and controlled by veterans in procurement contracts;
 - Department of Veterans Affairs contracting priority for veteran-owned small businesses.
- P.L. 110-186, Interagency Task Force to improve opportunities for Veteran and Service Disabled Veteran Small Businesses – 27 Oct 2010
 - Address veteran business issues through the development of an "Interagency Task Force". Department of Veterans Affairs contracting priority for veteran-owned small businesses.
- P.L. 111-275, Veterans Small Business Verification Act of 2010
 - VA's requirement to verify business status as owned and operated by Veterans, service-disabled Veterans or eligible surviving spouses. This law is intended to protect our Veterans, their families and survivors who have Veteran-owned small businesses (VOSB).

Information Briefing

Legislation for Service Disabled Veteran Owned Small Business

- Reference:
 - Federal Acquisition Regulation (FAR) - <http://www.acquisition.gov/far/>; Part 2 - Definitions of Words and Terms, Subpart 2.1 – Definitions, 2.101 Definitions.
 - Service-disabled veteran-owned small business concern
 - Veteran-owned small business concern
 - U.S. Code (USC) - <http://www.gpoaccess.gov/uscode/index.html>; Title 38 – Veterans’ Benefits, Part I – General Provisions, Chapter 1 – General, Section 101 – Definitions:
 - Veteran: 38 U.S.C. 101(2)
 - Disability that is service-connected: 38 U.S.C. 101(16).

SBA Veteran Programs

<https://www.sba.gov/offices/headquarters/ovbd/>

- LOANS – Just for Veterans
 - Patriot Express Pilot Loan – Expired on 31 Dec 2013 – now just 7(a) Loan Program
 - Maximum Loan Amount - \$500,000
 - Maximum SBA Guaranty – 75% to 85%
 - Interest Rate - 2.25 % to 4.75% plus Prime
 - Military Reservists Economic Injury Disaster Loan (MREIDL) - <https://www.sba.gov/offices/headquarters/ovbd/resources/14807>
 - Maximum Loan Amount - \$2,000,000
 - Maximum Interest Rate – 4.000 %
- Veterans Business Development Officers:
 - Located in SBA Regional and District HQs
 - <https://www.sba.gov/offices/headquarters/ovbd/>

Information Briefing

SBA Veteran Programs

<https://www.sba.gov/offices/headquarters/ovbd/>

- Veterans Business Outreach Centers (VBOC)
 - <https://www.sba.gov/offices/headquarters/ovbd/resources/362341>
 - Located in 15 Offices in 10 Regions
 - Region VI – Edinburg, TX; Albuquerque, NM; and Jennings, LA
 - The University of Texas – Pan American
 - Serves same purpose as Small Business Development Centers (SBDC)
- Other SBA Centers:
 - Small Business Development Centers (SBDC)
 - Service Corps of Retired Executives (SCORE)
 - Women’s Business Centers (WBC or WBOC)
 - Business Information Centers (BIC)
 - Government or Procurement Assistance Centers (GAC or PAC)

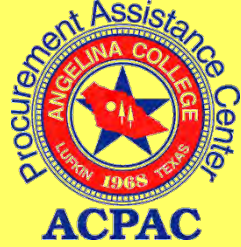
Information Briefing

Assets to Help Vets in Business



- Center for Veterans Enterprise (CVE) - www.vetbiz.gov
 - Veterans Information Page (VIP)
 - VetBiz Video Showcases
 - Corporate Advocates for Veterans Enterprise (CAVE)
 - Government Advocates for Veterans Enterprise (GAVE)
- U.S. General Services Administration Service-Disabled Veteran-Owned - <http://www.gsa.gov/portal/category/25553>
- Non-profit and Profit Organizations
 - The Veterans Corporation - www.veteranscorp.org
 - National Veteran Owned Business Association - www.navoba.com
 - VETFRAN of the International Franchise Association - <http://www.franchise.org/vetfran-directory>

Information Briefing



Veterans in Business

-- States --

Information Briefing

Updated: 9 April 2015

Slide 44

Texas Bidder Preference

- HB 194 signed on 6/14 (effective 1 September 2013):
 - Makes SDVOSB eligible for the Texas HUB Program
 - <http://www.legis.state.tx.us/tlodocs/83R/billtext/pdf/HB00194F.pdf#navpanes=0>
 - Includes SDVOSBs with a 20 percent disability rating in the state's underutilized business program. Qualify as historically underutilized businesses because the businesses are owned or owned, operated, and controlled, as applicable, wholly or partly by one or more veterans as defined by 38 U.S.C. Section 101(2) who have a service-connected disability as defined by 38 U.S.C. Section 101(16).
- Texas Government Code, Title 10, Subtitle D, Section 2155.444 (a) (effective 1 September 2003)
 - <http://www.statutes.legis.state.tx.us/Docs/GV/htm/GV.2155.htm>
 - Goods produced or offered by a Texas bidder that is owned by a service-disabled veteran who is a Texas resident shall be given a first preference and goods produced in this state or offered by other Texas bidders shall be given second preference, if the cost to the state and quality are equal.

Information Briefing



Veterans in Business

-- Texas --

Information Briefing

Updated: 9 April 2015

Slide 46

Texas Veterans Leadership Program

<http://www.twc.state.tx.us/tvlp/texas-veterans-leadership-program.html>

The Texas Veterans Leadership Program (TVLP) is a Texas Workforce Commission (TWC) resource and referral network that serves to connect returning veterans of Iraq and Afghanistan with the resources and tools they need to lead productive lives and enjoy the full benefits of the society they have willingly served.

- Workforce Solutions East Texas - Veterans Resource and Referral Specialist
 - Christina Dye, 903-561-8131, christina.dye@twc.state.tx.us
- Workforce Solutions Deep East Texas - Veterans Resource and Referral Specialist
 - Bryan Heffernan, 936-560-1441, bryan.heffernan@twc.state.tx.us

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Benefits for Hiring Veterans

<http://www.twc.state.tx.us/tvlp/hiring-veterans.html#hire>

- Federal tax benefits may be available to employers that hire veterans under the Work Opportunity Tax Credit (WOTC). Employers can receive up to a \$9,600 tax credit by hiring a veteran.

WOTC Target Group	Maximum Tax Credit
Disabled veterans with a service-connected disability who have been unemployed for at least 6 months	\$9,600
Veterans who have been unemployed for at least 6 months	\$5,600
Disabled veterans with a service-connected disability	\$4,800
Veterans receiving Supplemental Nutrition Assistance Program (SNAP) benefits	\$2,400
Veterans who have been unemployed for at least 4 weeks	\$2,400

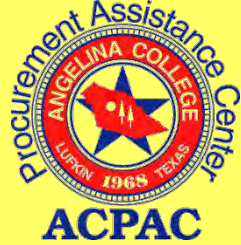
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Benefits for Hiring Veterans

- Other Programs
 - Federal Welfare-to-Work Hiring Credit up to \$8,500 over a two-year employment period if the employee was receiving welfare benefits prior to finding employment
 - Mentor-Protégé Program allows certain government contractors to receive reimbursements for training/incidental costs associated with training physically challenged veterans
 - Employer Scholarship Project for Recently Separated Veterans
 - TWC provides \$1 million in funding for training grants
 - Pay tuition, books, and fees for eligible veterans and must not exceed \$1,000 per scholarship without justification
 - Employer Support of the Guard and Reserve
 - Patriot Award Certificate of Appreciation
 - PRO PATRIA Award
 - Employer Support Freedom Awards

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Veterans Retraining Assistance Program (VRAP) – Ended 31 March 2014



<http://benefits.va.gov/vow/education.htm>

- Congress passed, and the President has signed into law, the VOW to Hire Heroes Act of 2011. Included in this new law is the Veterans Retraining Assistance Program (VRAP). VRAP offers up to 12 months of training assistance to unemployed Veterans.
- The VRAP offers 12 months of training assistance to Veterans who:
 - Are at least 35 but no more than 60 years old
 - Are unemployed on the date of application
 - Received an other than dishonorable discharge
 - Are not be eligible for any other VA education benefit program (e.g.: the Post-9/11 GI Bill, Montgomery GI Bill, Vocational Rehabilitation and Employment Assistance)
 - Are not in receipt of VA compensation due to unemployability
 - Are not enrolled in a federal or state job training program

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Questions and Comments



Contact Information

- **Mail:**
Angelina College Procurement Assistance Center
PO Box 1768
Lufkin, TX 75902-1768
- **Location:**
Angelina College Campus, Community Services Building
3500 South First Street (Highway 59), south side of Lufkin
- **Telephone:**
(936) 633-5432
Fax: (936) 633-5478
- **E-mail and Website:**
acpac@consolidated.net and www.acpactx.org

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*Angelina College
Procurement Assistance Center*



*Developing
Government Contracting Opportunities
for the Texas Forest Country*

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